

Message Text

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47 41

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-15 NSC-10 DRC-01

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R 260800Z SEP 73

FM AMEMBASSY DUBLIN

TO SECSTATE WASHDC 5037

INFO AMEMBASSY LONDON

LIMITED OFFICIAL USE DUBLIN 1301

E.O. 11652: N/A

TAGS: ETRN, EI

SUBJ: CIVAIR: CERTIFICATION TO SERVE DUBLIN

REF: DUBLIN 873; STATE 136505

1. SEPTEMBER 20 BUSINESS & FINANCE MAGAZINE (LEADING IRISH FINANCIAL WEEKLY) CARRIED INTERVIEW WITH RAY JOYCE, SHANNON FREE AIRPORT DEVELOPMENT COMPANY (SFADCO) TOURIST MANAGER, ON TOURISM FROM EUROPE AND US TO SHANNON AREA, IN WHICH JOYCE DISCUSSES OPTIONS THAT COULD EMERGE WHEN US CARRIER DESIGNATED FOR DUBLIN. WORST OPTION WOULD BE THAT AIRLINE WHICH GETS DUBLIN MERELY RUNS NEW YORK-SHANNON SERVICE ON TO DUBLIN WITHOUT ADDING EXTRA FLIGHTS, WHILE RIVAL AIRLINE PULLS OUT. BEST OPTION WOULD OF COURSE BE REVERSE, I.E. CARRIER DESIGNATED FOR DUBLIN ADDS NEW ADDITIONAL NEW YORK-SHANNON-DUBLIN SERVICE TO EXISTING NEW YORK-SHANNON SERVICE WHILE RIVAL COUNTRIES TO FLY TO SHANNON.

2. JOYCE ALSO NOTED THAT "CURIOUSLY" CAB HAD STILL NOT DESIGNATED US CARRIER TO SERVE DUBLIN, AND
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LATEST SCHEDULE OF CAB HEARINGS, COVERING UP

TO END OCTOBER, DOES NOT MENTION DUBLIN.
ANOTHER SFADCO EMPLOYEE SPECULATED TO INTERVIEWER THAT IF NO DECISION MADE BEFORE JANUARY 1974, IT WOULD BE VIRTUALLY IMPOSSIBLE FOR EITHER US CARRIER TO MARKET A DUBLIN SERVICE IN 1974 HIGH SEASON. INTERVIEWER NOTED THAT NEITHER US CARRIER APPEARS KEEN TO TAKE UP DUBLIN RIGHTS "DESPITE HUGE PRESSURE OF LAST TWO YEARS", AND SAID THIS WOULD PLEASE AER LINGUS BUT NOT DUBLIN HOTELIERS.

3. IN CONVERSATION WITH EMBOFF RE ARTICLE, JOYCE SAID HE BELIEVED TIMING OF DESIGNATION COULD BE CRITICAL. IF IT WERE DELAYED AS LATE AS FEBRUARY 1974, SCHEDULING PROBLEM COULD BECOME CHAOTIC.

4. EMBASSY WOULD APPRECIATE UP-DATE ON STATE 136505, AS WE CONTINUE TO GET QUERIES RE DESIGNATION. WOULD BE HELPFUL IF WE COULD PASS SOME INFO TO JOYCE, AS HE IS COOPERATIVE ON SHANNON-DUBLIN QUESTION AND WANTS PRINCIPALLY TO GET BEST DEAL FOR SHANNON TOURISM HE CAN. JOYCE IS PARTICULARLY INTERESTED IN LIBERALIZATION GOI CHARTER POLICY AND IN INCREASING SUPPLEMENTAL SERVICES TO SHANNON. MOORE

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